

BLAIN VALVES FOR HYDRAULIC ELEVATORS



Excellence in Simplicity and Performance

White Paper: Is your BLAIN valve a fake?

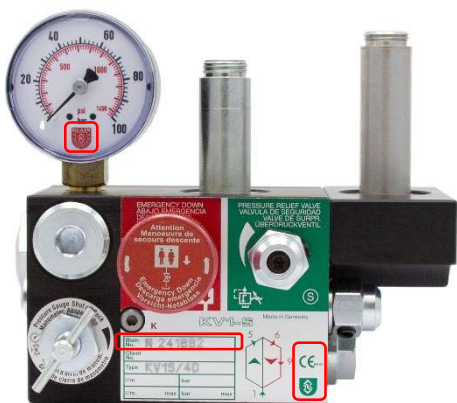
18.12.2019

Our customer only deserves the best! Blain's EV and KV series of elevator flow control valves are absolute bestsellers in the elevator industry. With more than a million of them in operation worldwide, their supreme travel, easy set-up and safety characteristics make Blain the leader in the global market. Blain is the largest elevator valve manufacturer with a wide footprint in more than 75 countries and dominant market share of more than 35% globally.

We wish to inform our customers that there have been attempts to sell copied Blain products, which look identical and/or use Blain brand unauthorizedly. This floods the market with many fakes – to the frustration and detriment of the affected customers. However, there are still a lot many indicators that differentiate a genuine Blain product from a fake. This white paper underlines the key indicators.

Please be aware while procuring Blain products: Blain products are only manufactured in Germany and nowhere else. All information about Blain sub-contracting manufacturing to another company or country is misleading and fake.

Blain doesn't have any exclusive distributors or agents anywhere in the world. Blain channels its products in the market on its own from its headquarters in Germany and through its own offices in Americas, Turkey and India. Blain works in close co-operation with some resellers in different countries worldwide however not on exclusive basis.



Original Blain valve with serial number that can be verified online at www.register.blain.de

Genuine Blain valve has the Blain logo inside the frameless pressure gauge. The valve plate also has accreditation from CE clearly shown in the lower right corner.



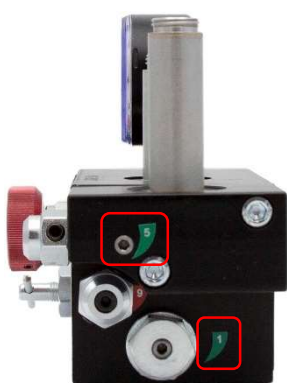
Fake valve without any serial number.

Fake valve without any logo and with vibration damping fluid inside the pressure gauge. No CE accreditation.

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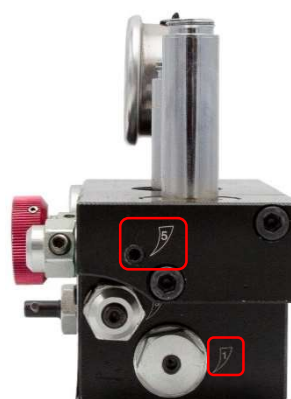
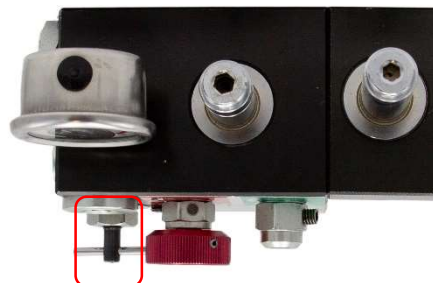


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Original Blain valve with serial number engraved on the top side of the body that can be verified online at www.register.blain.de. Notice the solenoid tube with adjustment and tool markings.

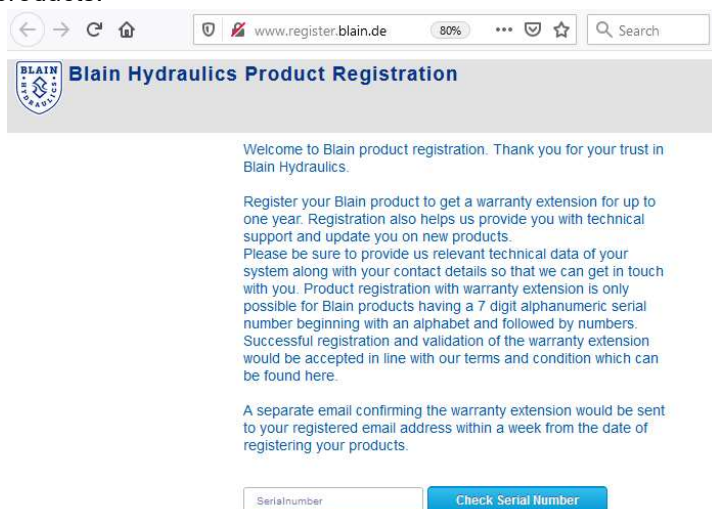
The right-side view has adjustment marked in easy to view florescent colour.



Fake valve without any serial number.

Fake valve has engraved adjustments marking which can fade and become invisible once dirt accumulates.

Verification code: customers can go online at www.register.blain.de to register the purchased Blain products.



On providing a serial number of the valve and filling up a simple form, customers can not only check if it's a genuine Blain product but also at the same time extend the guarantee of the product.

Fake products don't have the serial number that is unique and assigned to each and every control valve and are not entitled for any support from Blain.



Blain Germany

Blain Hydraulics GmbH

Pfaffenstrasse 1 · 74078 Heilbronn · Germany
Phone +49 7131 28210 · Fax +49 7131 282199
Mail: info@blain.de · www.blain.de

Blain Turkey

Blain Hidrolik Dış Ticaret Ltd Şti

AYTOP Sanayi Sitesi G17 · Sultanbeyli 34935 · Istanbul · Turkey
Phone +90 216 5920800
Mail: blain@blain.com.tr · www.blain.com.tr

Blain India

Blain India PVT LTD

Unit No. 270 · Bldg No. C/7 · Bhumi World · Pimplas Village
Mumbai-Nashik Highway · Thane 421302 · India
Phone +91 9819130854
Mail: blainindia@blain.de · www.blain.de

Blain USA

Blain Hydraulics Inc.

13791 East Rice Place · Aurora · CO 80015 · USA
Phone 011 49 7131 28210
Mail: info@blainhydraulics.com · www.blain.de

HYDRASTAR

1275 Bloomfield Ave. Bldg. 7, Ste. 41 · Fairfield, NJ 07004 · USA
Phone: +1 973 276 8490 · Fax +1 973 288 2618
Mail: rcoda@hydrastar-usa.com · www.blain.de

Blain Brazil

DAIKEN ELEVADORES

Av. São Gabriel, 481 · Planta Bom Jesus · Colombo/PR - CEP 83404-000
Phone +55 41 3621 8417 · Fax +55 41 3621 8001
Mail: blainbrazil@blain.de · www.blain.de

BLAIN HYDRAULICS

*Designer and Manufacturer of the highest quality
control valves & safety components for hydraulic elevators*